

What is STRIKER QUOTE?

STRIKER QUOTE is a cloud-based part quoting service for sheet metal fabricators. With a focus on profile cutting operations (including laser, plasma, and waterjet), STRIKER QUOTE also supports unlimited secondary operations including bending, welding, powder coating, etc. The result is an accurate, consistent, and timely quotation for your customers.

Simply upload industry standard DXF or DWG files to STRIKER QUOTE, create parts from a standard shape library, or quickly sketch part estimates. Assign cutting and secondary operations that are configured specifically to your equipment and processes. Enter the requested quantity or, if desired, assign multiple quantities to provide your customer with quantity/price options. It's that easy!

About Striker Systems

For more than thirty-five years, Striker Systems has been assisting sheet metal fabricators and manufacturers with the production of parts... accurately, on time, and at the lowest cost. Striker Systems' flagship software product, STRIKER CAD/CAM, is an industry leading CNC Programming Automation solution for cutting, punching and nesting operations.

Striker's latest addition to its family of fabrication solutions is STRIKER QUOTE, an online part quoting service for profile cutting operations including laser, plasma, and waterjet. Create consistent, accurate and instant quotes, 24 hours per day / 7 days per week.

Accurate Quoting
Pricing Consistency

Online Estimates
Access Anywhere

24/7 Quoting

Faster Turnaround

Data Integration

Sales Reporting

STRIKER QUOTE



Online Quoting For Profile Cutting



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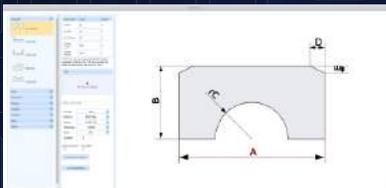
Check us out on the web!
StrikerSystems.com



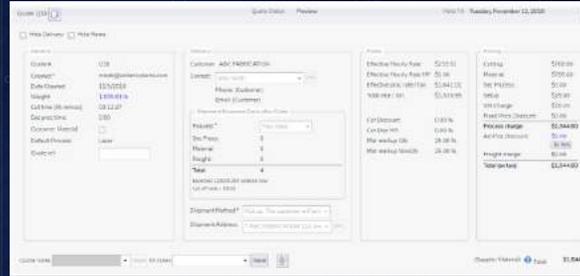
STRIKER QUOTE is a cloud based part quoting service that allows you to quickly, accurately and consistently prepare customer quotes or, if desired, allow your customers to access an online portal to generate automatic quotes 24/7.

STRIKER QUOTE Process

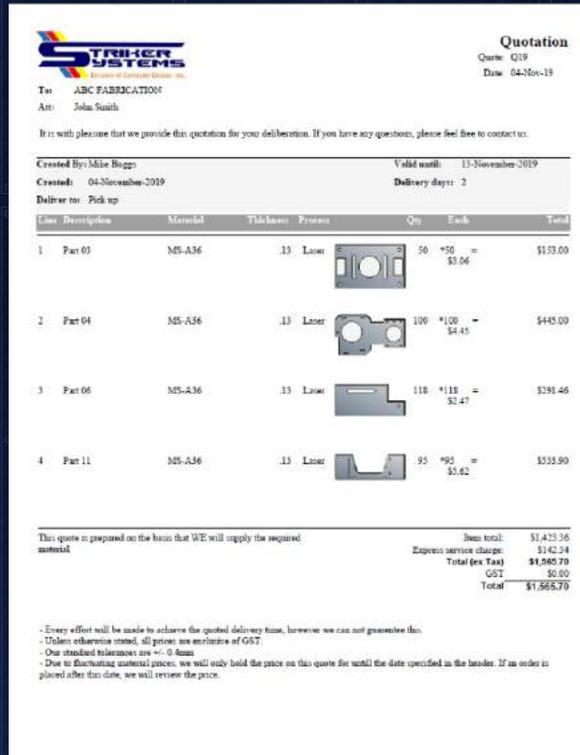
- ▶ **Login to Your Company Portal** – We'll create a secure login for your company. Your designated administrator then controls who can access your company account and with what rights.
- ▶ **Choose Customer** – Select the customer to be quoted from your customer database. Each customer has an exclusive part library and customer-specific price models can be assigned.
- ▶ **Assign Customer Requirements** – Assign customer delivery details. Desired expedite fees can be automatically assigned for rush orders.
- ▶ **Designate Parts to be Quoted** – STRIKER QUOTE provides numerous methods to assign parts to a quote:
 - **Upload New Parts** - Quickly upload industry standard DXF and DWG files. The geometric integrity of part geometry is automatically analyzed and addressed (within tolerance) as necessary. STRIKER QUOTE'S Drawing Doctor also provides a comprehensive tool-set to work with problematic drawings.
 - **Select Existing Parts** - Once uploaded, parts are maintained in a customer specific part library for future quotes.
 - **Create New Parts from ShapeMate** - STRIKER QUOTE provides ShapeMate, a parametric shape generator of numerous standard shapes.
- ▶ **Create Part Estimates** - No part drawing available? STRIKER QUOTE allows you to rapidly create an approximation of a part perimeter and internal features to quickly create a part estimate.



- ▶ **Calculate Quote** – Once all parts and quantities are assigned, simply select “calculate” to quickly calculate the overall price.



- ▶ **Deliver to Your Customer** – Quotations are created as PDF documents and can be emailed to your customer from within STRIKER QUOTE.



Advanced Capabilities

- ▶ **Interface with STRIKER CAD/CAM** - As orders are received, download an order pack to STRIKER CAD/CAM for NC processing.
- ▶ **Manage Customers** - Build strong relationships with customers and better understand their behavior with powerful analytics and reporting.
- ▶ **Sales Reporting** - Better understand sales trends and material usage through powerful at-a-glance indicators and reports.
- ▶ **Advanced Nesting** - Ensure that your estimates are set-up with realistic nesting to maximize material efficiency and pricing accuracy.
- ▶ **Highly Configurable** - STRIKER QUOTE is highly configurable and has multiple pricing options as well as full secondary operations pricing options to suit your business model.

STRIKER QUOTE Model

- ▶ **Only Pay For What You Use** – STRIKER QUOTE is an online service, so you only pay for the times that you use it.
- ▶ **No Installation Required** – As a service, there is no installation required. STRIKER QUOTE can be run from any computer with Internet access.
- ▶ **Setup** – An initial setup of STRIKER QUOTE is required to incorporate your specific CNC equipment and secondary processes. Striker Systems will work with your team to incorporate your production data into STRIKER QUOTE for accurate quotations.
- ▶ **Internal vs External Quotes** - The majority of quotes created by STRIKER QUOTE users are “internal” quotes, meaning that an authorized individual within your organization is creating the quote and delivering it to your customer. Another option that is gaining popularity is “external” or “online” quotes. If desired, you can provide select customers with the ability to create their own quotes online. With 24/7 access, the ability to create self-generated, online quotes is a service that more fabricators will be seeking in the future.

**Contact Striker Systems today
for a STRIKER QUOTE demonstration!**